

Truck vs. Van Report



VS.



This report is the culmination of research and information pulled from many sources, including OEM resources, fleet data, and various articles. The subject of the report is pickup trucks vs. work vans for fleet solutions and examining the value of each.

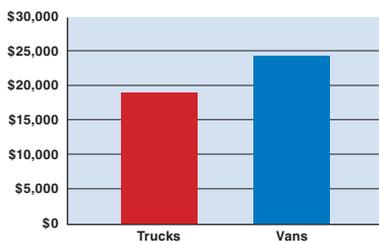
COST SAVINGS

Below is a breakdown of the available cost savings when considering pickup trucks rather than work vans. To show a distinct comparison between trucks and vans under the same manufacturer, these graphs examine cost savings, especially Cost Per Mile. Data provided by www.fleet-central.com

Capital Investment

Acquisition costs:

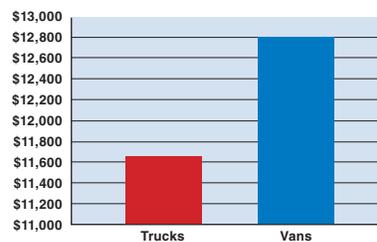
Full size pickup trucks	\$18,860
Full size vans	\$24,124



Fuel Savings

Fuel cost for 60k miles:

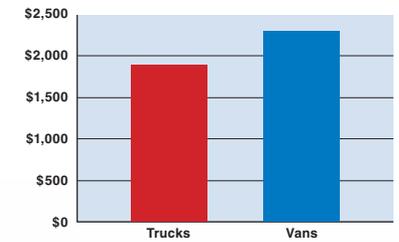
Full size pickup trucks	\$11,633
Full size vans	\$12,807



Maintenance

Maintenance costs:

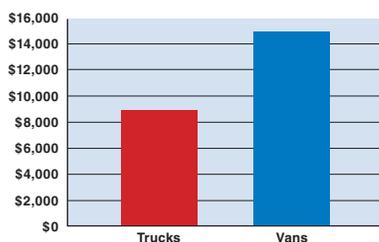
Full size pickup trucks	\$1,894
Full size vans	\$2,299



Depreciation

Actual depreciation:

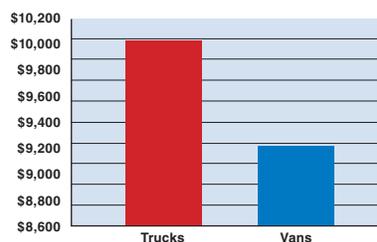
Full size pickup trucks	\$8,885
Full size vans	\$14,979



Resale Value

Fuel cost for 60K miles:

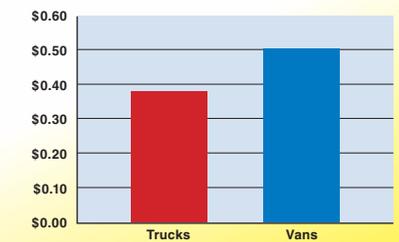
Full size pickup trucks	\$9,975
Full size vans	\$9,172



Cost per Mile

Average cost per mile:

Full size pickup trucks	\$0.37
Full size vans	\$0.50



CAPABILITIES

Not only is there monetary value in choosing trucks over vans, there are capability advantages as well.

Customization Trucks provide more variety for side and rear accessibility. There are a wide variety of accessories for trucks to completely customize the truck to fit your needs.

4-Wheel Drive Cost Many trucks come standard with 4-wheel drive, while only one van model has this easily available. The cost to add 4-wheel drive to vans is very high.

Driver Safety/Separation of Cargo Pickup trucks provide full separation from the cargo for the driver. This is very important for those hauling hazardous or volatile materials.

Diesel Engine Availability While diesel engines are readily available for trucks, only one van model has diesel engine availability.

VEHICLE SPECIFIC COMPARISON

Charts were obtained at www.fleet-central.com

F-150 vs. E-150							
Make/Model	EPA/MPG Average	Total Fuel Cost 60K Miles	Total Maintenance Cost	Acquisition Cost	Total Actual Depreciation	Cost Per Mile	Class
Ford F150	15/19	\$11,787.00	\$2,010.00	\$19,560.00	\$9,485.00	\$0.39	Full-Size Pickups
Ford E150 Vans Cargo	13/17	\$13,433.00	\$2,570.00	\$23,585.00	\$14,885.00	\$0.51	Full-Size Vans

Silverado vs. Express							
Make/Model	EPA/MPG Average	Total Fuel Cost 60K Miles	Total Maintenance Cost	Acquisition Cost	Total Actual Depreciation	Cost Per Mile	Class
Chevrolet Silverado 1500	15/20	\$11,556.00	\$1,637.00	\$18,511.00	\$8,486.00	\$0.36	Full-Size Pickups
Chevrolet Express Cargo 1500	15/20	\$11,556.00	\$2,097.00	\$22,599.00	\$13,649.00	\$0.46	Full-Size Vans

Sierra vs. Savana							
Make/Model	EPA/MPG Average	Total Fuel Cost 60K Miles	Total Maintenance Cost	Acquisition Cost	Total Actual Depreciation	Cost Per Mile	Class
GMC Sierra 1500	15/20	\$11,556.00	\$2,035.00	\$18,511.00	\$8,686.00	\$0.37	Full-Size Pickups
GMC Savana G1500	13/17	\$13,433.00	\$2,230.00	\$26,180.00	\$16,405.00	\$0.53	Full-Size Vans

SAVINGS CALCULATOR

Do you want to know how much it will cost per mile to drive trucks compared to vans? Figures based on cost per mile figures provided at www.fleet-central.com. Extra trucks figure based on an average of \$25,000 per truck.

A.R.E. Truck vs. Van Calculator

How many vehicles in your fleet?	25	50	75
Average total miles driven per vehicle?	60,000	60,000	60,000
Cost per mile of trucks:	\$555,000.00	\$1,110,000.00	\$1,665,000.00
Cost per mile of vans:	\$750,000.00	\$1,500,000.00	\$2,250,000.00
TOTAL SAVINGS:	\$195,000.00	\$390,000.00	\$585,000.00
Number of other trucks you could buy with savings:	7	15	23

Complete your own cost analysis at www.4are.com/fleet

